ROOF ASSESSMENT MEETING:

Purpose of this meeting is to present to our community

- **1. <u>The current situation that led us into needing a new roof</u>**
 - a. We had only one option for insurance last year –
 Citizens / state run / last resort
 - b. Citizens Insurance gave us 2-year policy with a requirement to put on a new roof in 2025 in order to qualify. They are doing this to nearly all condos whose roofs are 10-15 years old & older. Our roofs were original and had already been re-roofed covered once
 - c. Many waterfront condos in Florida going through this same problem...
- Our process for finding a company & WHY we decided work with a Commercial roofing consultant to help us navigate this process.
 - a. From March June the board got quotes from 5 diff.
 Commercial roofers across the board in pricing, quality, warranties etc. with a range in prices from \$400k to well over \$800k. Quickly realized we had very limited knowledge about roofs
 - b. We asked John Warman former GFL Board president and a commercial construction VP to help- as hes been involved in many commercial roofing jobs at his work... First of all thanks John in your help

- John identified several key areas we needed to address;
 - AC issues putting all units up on stands to meet code & re-wiring of thermostats to each unit as the original wiring is starting to fail
 - Also New access doors on ea roof & other needs for less future maintenance on our roofs
- d. We next turned to a roofing consultant to help us with the process Mike Long, President and owner of Florida Roofing Consultants in Tampa who handles many projects like ours (condos, schools churches) At this time I'm going to turn it over to Mike to walk us thru the process and how we ultimately boiled it down to 2 companies. After Mike is done you can ask any ?'s pertaining to his process
 - NOW ... I TURN IT OVER TO MIKE ...

MIKE ... THANKS FOR JOINING US TODAY ...WE LOOK FORWARD TO YOUR HELP MOVING AHEAD W PROJECT

3. <u>The selection process & the 2 companies we got down to</u>

- a. Sutter Roofing Company
- b. Service Works Commercial Roofing Company
- c. Both companies bids are on our GFL website
- d. Which company we selected & why price service and willingness to handle the full scope of work

4. Timing of the project

- a. Why now ... cant we wait ?
- b. Q-1 is best time of year to do this due to weather & roofing companies needs
- c. Project planned to start Feb 1st 2025

5. <u>How do we pay for our new roof</u>

- a. Reserve Funds
- b. Any funds available from state to help us pay for it
- c. Need for special assessment
- d. Take a long term loan or pay for the project
- e. Terms for our Condo homeowners 1 2 3 months
- 6. <u>Q & A</u> for board members & comments about Roofing project so far... REMEMBER, you are limited to 3 minutes per unit owner and Q's MUST be related to The Roof Project.
- 7. Vote of board on final selection of Roofing company